



Karora Technologies Teams with New Partners to Integrate Popular Document Management and Imaging Systems

Evergreen, Colorado – October 8, 2002 - Karora Technologies, a leading integration software provider, teams with new partners to integrate popular document management and imaging systems with Line of Business (LOB) applications right at the desktop.

Karora Technologies and Ricoh Silicon Valley (RSV) resellers are using Karora's popular desktop integration tool, AppConnector™ to integrate RSV's eCabinet™ document management system with mission-critical LOB applications such as JD Edwards, GoldMine, Navision, and others. This 'Integration Suite' gives clients of the RSV reseller channel an opportunity to gain efficiencies by accessing the right information at the right time, regardless of where the data resides.

The power of the fully integrated solution is masked by its simplicity – with the click of a button on a floating toolbar, documents from eCabinet are accessed and displayed side-by-side with the LOB application. AppConnector works with eCabinet to streamline the process by invoking the necessary applications and retrieving the documents automatically.

One RSV reseller/certified development partner, Innovative Systems & Solutions in Little Falls New Jersey, who provides turnkey solutions for office automation will add the AppConnector eCabinet Integration Suite to their offering, allowing clients to integrate with LOB applications quickly and easily. "The addition of AppConnector to our product line helps us satisfy client requests for integration to the applications they have invested heavily in and rely on for their core processes. AppConnector allows us to do that without interrupting their work or performing invasive programming. AppConnector rounds out our eCabinet total solution offerings which include our HIPAA compliant split-screen indexing and retrieval program, eCIP," stated Dave Kiewra, President of Innovative Systems & Solutions.

Another RSV reseller, Smartfish Corporation in Chesapeake Virginia is excited about the new addition. "The power of the integration solution is the ability to integrate right at the desktop; there are no servers to purchase, back end systems to route or program – it all integrates right in front of the worker, where it needs to be." said Wayne Hooper, President of Smartfish Corporation.

George Hege, Division Manager of Cavin's Business Solutions, an RSV reseller in Charlotte, North Carolina states, "The advantage of AppConnector is its neutrality in the marketplace. A lot of our clients are in the healthcare industry and although some application vendors have 'integration' it still requires us to learn their proprietary language, write script or code which adds to the cost and narrows the applicability to other applications running in the same process. Since AppConnector is 'vendor neutral' you utilize the technology in almost any of your sales cycles, and since the solutions are built in a graphic studio there's no need to learn complicated new languages or 'get deep into' the applications. It's a time and cost saver for our clients."

About Karora

Karora Technologies creates elegant platform- independent software components and solutions – designed to help enterprises efficiently manage information, document, applications and data by communicating between systems, offices, suppliers and business partners, through portals and on the Web. Karora Connector™ products (AppConnector™, XMLConnector™ and DocConnector™) utilize an open technology framework and offer a high degree of functionality, effortless extensibility and quick implementation. Karora Technologies is a privately held corporation, founded by software industry veterans in 1998, with operations in Chicago, Denver and Toronto. Karora serves customers across all major industries, including insurance, financial services, education, healthcare, government and manufacturing.

Karora Resellers

Cavin's Business Solutions
Copy-Guy, Inc.
Estampe, Inc.
Image Management Systems
Innovative Systems & Solutions
KMS Consulting

Methods Development
PC Tech Corporation
RBS East, Inc.
Smartfish Corporation
Systems Information Technology

NOTE TO EDITORS: More company background material and executive biographical information can be found at the company website: www.karora.com.

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